

Hunt Scanlon Top 50 Recruiters

Firm Name	Revenue (\$ millions)	Percent Change	No. of Consultants	No. of Offices	Primary Contact	Email
1. Korn Ferry ^a	720.0	+ 16.9	376	55	Gary D. Burnison	gary.burnison@kornferry.com
2. Spencer Stuart ^b	441.7	+ 4.0	205	23	Kevin Connelly	kconnelly@spencerstuart.com
3. Heidrick & Struggles	300.5	+ 15.2	152	17	Tracy Wolstencroft	twolstencroft@heidrick.com
4. Egon Zehnder ^c	261.0	+ 4.0	118	20	Karl Alleman	karl.alleman@egonzehnder.com
5. Russell Reynolds Associates ^d	260.0	+ 2.0	125	18	Clarke Murphy	clarke.murphy@russellreynolds.com
6. DHR International	179.0	+ 5.0	107	29	Geoffrey Hoffmann	ghoffmann@dhrinternational.com
7. Witt/Kieffer	55.0	- 5.0	94	16	Charles Wardell	cwardell@wittkieffer.com
8. Caldwell Partners ^e	53.6	+ 18.8	34	9	John Wallace	jwallace@caldwellpartners.com
9. Diversified Search	37.5	+ 12.0	44	9	Judith von Seldeneck	judith.vonseldeneck@divsearch.com
10. Kaye/Bassman - Sanford Rose	37.4	+ 12.7	117	65	Jeffrey T. Kaye	jt@kbc.com
11. Major, Lindsey & Africa	32.0	+ 16.9	57	17	Simon Robinson	srobinson@mlaglobal.com
12. True	27.0	+ 48.1	20	5	Joe Riggione/Brad Stadler	joe@truesearch.com , brad@truesearch.com
12. Options Group	27.0	+ 15.0	72	3	Michael Karp	mkarp@optionsgroup.com
13. Isaacson, Miller	26.2	+ 10.0	81	3	Vivian Brocard	vbocard@imsearch.com
14. SPMB	23.6	+ 29.0	20	3	Kevin Barry	kevin@spmb.com
15. Herbert Mines Associates	22.0	+ 5.0	8	1	Harold D. Reiter	hdreiter@herbertmines.com
16. Ferguson Partners	18.9	+ 42.0	10	3	William Ferguson	wferguson@fergusonpartners.com
16. Crist Kolder Associates	18.9	+ 18.1	6	1	Peter D. Crist	pcrist@cristkolder.com
17. JM Search	18.5	+ 9.0	30	4	John Marshall	marshallj@jmsearch.com
18. Riviera Partners	18.0	+ 26.0	25	4	Ali Behnam	ali@rivierapartners.com
19. ON Partners	14.0	+ 31.8	16	8	Tim Conti	tim@onpartners.com
20. Hobbs & Towne	13.5	+ 18.4	28	5	Andy Towne	atowne@hobbstowne.com
21. Calibre One	11.5	+ 27.8	8	3	Dan Grosh/Tom Barnes	dan.grosh@calibreone.com , tb@calibreone.com
21. Sheffield Haworth	11.5	- 10.0	11	4	Mike Hammond	hammond@sheffieldhaworth.com
22. Catalyst Advisors	11.4	+ 30.0	6	2	John Archer	jarcher@catalystadvisorslp.com
22. Odgers Berndtson	11.4	+ 15.0	19	7	Steven B. Potter	steve.potter@odgersberndtson.com
22. Morgan Samuels	11.4	- 15.6	16	5	Bert Hensley	bhensley@morgansamuels.com
23. ZRG Partners	11.1	+ 18.0	21	4	Larry Hartmann	lhartmann@zrgpartners.com
24. Chartwell Partners	10.4	+ 15.6	10	4	R. Stuart Bush	sbush@chartwellpartners.com
25. Allen Austin	10.2	+ 27.0	27	8	Rob Andrews	randrews@allenaustin.com
26. Charles Aris, Inc.	10.0	+ 16.1	14	1	Chad Oakley	chad.oakley@charlesaris.com
27. Strawn Arnold & Associates	8.8	+ 14.3	8	3	Jeff Ashpitz	jashpitz@strawarnold.com
28. Howard Fischer Associates	8.3	+ 8.4	12	3	Howard Fischer	howard.fischer@hfischer.com
29. McDermott & Bull	8.0	+ 63.0	11	4	Rod McDermott	mcdermott@mbsearch.com
29. Beecher Reagan Advisors	8.0	+ 9.0	10	3	Clark Beecher	cbeecher@beecherreagan.com
30. Greenwood/Asher & Associates	7.9	+ 10.6	36	3	Jan Greenwood	jangreenwood@greenwoodsearch.com
31. North Line Partners	7.4	+ 27.6	4	1	Bradley J. Holden	bholden@northlinepartners.com
31. Parker Executive Search	7.4	+ 2.0	16	1	Dan Parker	dparker@parkersearch.com
32. Kensington International	7.1	+ 7.6	8	2	Brian G. Clarke	bclarke@kionline.com
33. Battalia Winston	6.5	- 11.6	10	5	Dale Winston	dwinston@battaliawinston.com
34. CarterBaldwin Executive Search	6.3	+ 16.7	5	2	David Clapp	dclapp@carterbaldwin.com
35. Koya Leadership Partners	6.0	+ 45.0	30	8	Katie Bouton	kbouton@koyapartners.com
36. Hanold Associates	5.7	+ 15.0	10	2	Jason Hanold	jason@hanoldassociates.com
37. Preng Associates	5.6	+ 3.7	5	1	David Preng	dpreng@preng.com
37. Pearson Partners International	5.6	+ 1.0	14	3	Keith Pearson	kpearson@pearsonpartnersintl.com
38. Slone Partners	5.5	+ 16.0	8	4	Adam Slone	adam@slonepartners.com
39. Alta Associates	5.3	+ 55.9	6	1	Joyce Brocaglia	joyce@altaassociates.com
40. McCormick Group	5.2	- 13.4	24	1	Bill McCormick	tmg-corp@msn.com
41. O'Neill Consulting Group	5.0	+ 20.0	6	5	Kevin O'Neill	kevin@oneillconsulting.com
42. Four Corners Group	4.8	+ 15.0	8	3	Andrew Norrie	anorrie@fourcornersgroup.com
42. Gilbert Tweed International	4.8	0.0	8	3	Janet Tweed	jtweed@gilberttweed.com
43. Ross & Company	4.2	+ 20.0	3	2	Larry Ross	lross@rosssearch.com
43. Koller Search Partners	4.2	+ 8.0	12	3	Edward Koller	ekoller@kollersearch.com
43. Lochlin Partners	4.2	0.0	6	1	Patrick Friel	pat.friel@lochlinpartners.com
44. CareerSMITH	4.0	- 2.4	8	6	E. Brian Smith	ebsmith@careersmith.com
45. NorthWind Partners	3.8	+ 20.0	4	2	Mark HuYoung	mark@northwind-partners.com
46. Bert Davis Executive Search	3.2	- 1.0	11	4	Bert Davis	bdavis@bertdavis.com
47. Martens & Heads!	3.0	+ 5.0	15	1	Maxine Martens	maxine@maxinemartens.com
48. Coleman Lew & Associates	2.6	+ 44.3	5	1	Charles E. Lew	chlew@colemanlew.com
49. QualiFind Group	2.2	+ 3.5	12	5	Carlos Acosta	cacosta@qualifindgroup.com
50. Vetted Solutions	2.0	+ 33.3	5	2	James Zaniello	jim.zaniello@vettedsolutions.com
50. Work&Partners	2.0	+ 25.0	2	1	Alan Work	ajw@workandpartners.com

a) February 1st, 2015 – January 31st, 2016 b) As of 9/30/15 c) Fees without allocated cost recoveries e) As of 8/31/15 d) As of 10/31/15 (Hunt Scanlon Media estimate)