



Position Description: Analytics and Information Management (AIM) Business Leader

Our Client is a digital integrator that partners with businesses to improve customer engagement and drive growth. With operations in North America, Asia, and Europe, they empower the leading global healthcare and financial services companies through technology innovation. Our client's customer successes are the result of a culture rooted in thought leadership and delivery excellence. They support their clients' enterprise goals through planning, execution, and management of technology across the full technology lifecycle. Their agile and responsive teams bring deep technology expertise, thought leadership, and business-relevant solutions to every partnership. Founded in 2001, our client has grown through a culture of operational excellence, thought leadership, and delivering exceptional services and solutions. Their client's success is built on a clear strategic direction and a shared commitment to fueling digital transformation to drive business success.

Summary of the Position:

The AIM business leader role will have the primary responsibility for supporting the definition, solutioning, sale, and delivery of our client's Enterprise Information Management Service Offerings, Solutions and Products. The successful candidate will possess deep expertise in the areas of Data and Analytics coupled with direct experience developing and delivering Data and Analytic centric solutions and service offerings. The role reports directly to the CBO; and works closely with the sales and solution delivery teams to ensure relevant solution definition and articulation of value proposition, proposal pursuit strategies, thought leadership development, go-to-market planning and practice building.



Roles & Responsibilities:

Practice Building

The AIM business leader will be responsible for providing thought-leadership, differentiated intellectual property, and innovative solutions and accelerators for the Enterprise Information Management Practice. By working with industry analysts, alliance partners, technical sales specialists, and customers to understand industry trends and position our client to be a leader in this space, responsibility for driving innovation within the practice, articulating our client's position and Point-of-View to the industry, their customers, and stakeholders, and for positioning our client as a leader in the marketplace.

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Skill & Experience:

- Strong leadership and C-Suite/Board communication skills;
- Experience in leading major information management programs in key business areas;
- Expertise or at least familiarity with big data solutions such as Hadoop, MapReduce and/or HBase;
- Experience in operationalizing data governance and data Quality;
- Familiarity with the major big data solutions and products available in the market;
- Expertise in creating and deploying best practices and methodologies;
- Knowledge about managing and leading technical big data teams across multiple departments;
- Knowledge about building and supporting big data teams across the organization;
- Knowledge about developing business cases for technical projects with a lot of uncertainties;
- Familiarity with different modeling techniques such as data modeling and/or predictive modeling.
- Between 15-18 years of experience in the Business Intelligence & Analytics domain space with about 8+ years Business Intelligence Consulting experience
- Minimum of 3 years' experience as a Practice Manager/Leader Exceptional interpersonal, communication and presentation skills at CxO level.
- Good understanding of at least one Industry vertical such as Healthcare, BFSI or Manufacturing / Retail